



Hakuto Concludes Distributor Agreement with Globalscale Technologies, Inc.

~ Expanding Module and Design & Manufacturing Services for
IoT, Networking, and Edge Devices in Japan ~

Hakuto Corporation (Head Office: Shinjuku-ku, Tokyo; President and Representative Director: Tamaki Miyashita; Securities Code: 7433; hereinafter referred to as "Hakuto") has entered into a distribution agreement with Globalscale Technologies, Inc. (Head Office: Anaheim, California, USA; hereinafter referred to as "Globalscale"). Under this agreement, Haku is now able to sell hardware modules, design services, and manufacturing services provided by Globalscale within Japan, as well as offer related technical support.



■ Background of the Partnership

With the rapid expansion of the IoT, edge computing, and industrial networking markets, demand is growing in Japan for reliable wireless modules, embedded boards, and design and manufacturing solutions for edge devices. At the same time, securing a partner capable of providing one-stop support — from product planning and design through certification and mass production — remains a challenge for many companies. Against this backdrop, Globalscale, with its global track record in design and manufacturing, and Hakuto, with its extensive domestic customer network and technical support capabilities, are joining forces to accelerate product development and mass production deployment in the Japanese market.

■ About Globalscale Technologies

Globalscale Technologies is headquartered in Anaheim, California, USA, and is a global leader in design and manufacturing in the IoT device, networking, and edge sectors.

【Key Market Verticals】

- IoT Devices & Wireless Modules
- Networking, Firewall & Edge Display Devices
- Asset Tracking & Handheld Devices

【Certifications & Quality Management】

- ISO 9001 certified at all locations
- ISO 14001 and AS9100 certified at US locations
- ISO 13485 certified at China location

【Key Partners】

Globalscale Technologies has deep technology partnerships with world-leading semiconductor and

technology companies, including MediaTek, Marvell, Qualcomm, Realtek, and NXP.

伯東株式会社

(<https://www.hakuto.co.jp>)

Since its founding in 1953, Hakuto has grown steadily through the patronage and support of its customers, both as a technology trading company that swiftly delivers the latest information and cutting-edge technologies to its clients, and as a manufacturer of industrial chemicals designed to improve production efficiency.

Hakuto's motto is "Connecting the world broadly through people and technology," and the company will continue to provide optimal solutions to pioneer the future of industrial society with advanced technology. Furthermore, Hakuto will leverage the synergies of its hybrid business model — spanning electronics and chemicals, as well as trading and manufacturing — to create unique value.

Contact Information

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